Srinivas Rao, Chief Executive Officer
The Indian Manufacturing Academy, (A Division of Shankpipe Growth Partners)

Srinivas worked in the industry for more than 30 years in companies like Flip-Excellence Limited, Rane Brakes limited before he started The Indian Manufacturing Academy (IMA). He is involved in Coaching Entrepreneurs, CEOs and helping companies to grow aggressively while implementing systems in their companies. Srinivas is going to conduct the participants of “The Complete Business Leader” Leadership course one on one to ensure that they complete their projects at their companies and implement the learning from the course. Srinivas would also be teaching a few topics in the program.


designed in synthesizing ancient wisdom of East and modern vision of West appearing into today’s global business and society. She now is the author of many best sellers whose books have sold over 100,000 copies in English. Her books have been translated into many languages. Her books have made many discover a new way of living. Her message is a powerful tool for change. (Life is an opening) She was invited as a dignitary on the different panels at the World Economic Forum (Switzerland) and was a special invitee to the United Nations World Summit on “Beyond Youth.” She had kindly agreed to share her wisdom about how Leaders can maintain and improve their wellness to be the high-performing leaders.

M. Harikiran, CEO Coach
Leadership Trainer

Harikiran is a passionate Leadership Coach and Organizational consultant who has worked with CEOs and other senior leaders in a variety of industries, including manufacturing, software, financial services, FMCG, pharmaceuticals and education. His brings into play of his experiences, having worked both overseas and in India. He has also been a successful entrepreneur, who co-founded two companies (one of which being a pioneer in that space in India), before divesting interests in both companies by early 2000. He is a certified CLC Coach from CLC (Coaching Foundation of India) and works closely with CEI as a member of the faculty, on an initiative to create more business coaches in India. He has also completed an International Executive and Corporate Coaching program delivered by IE, Associates, UK. Being a certified NLP & Hypnotherapist he is going to administer these instruments to the participants and help them understand themselves.

Note: The list of trainers is illustrative. The exact team will be announced closer to the program sessions.

THE COMPLETE BUSINESS LEADER PROGRAM 2017 (SECOND BATCH)
ENTREPRENEURS AND BUSINESS LEADERS NEED TO SHARPEN THEIR MANAGEMENT SKILLS TO DELIVER EVEN BETTER RESULTS FROM THEIR BUSINESSES!

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The Indian Manufacturing Academy
Profit From Our Expertise
The business environment in India has become competitive in the last few years due to increased demand and growth. Small and medium enterprises (SMEs) face increased competition and need to grow to survive. Thus, leadership and management skills and strategies have become essential for SMEs to sustain and grow. Companies that have outstanding leaders can realize the maximum benefits of the current economic growth.

The ‘Complete Business Leader’ program combines learning from the Indian Manufacturing Association’s study on the potential in organizations and its experience with leadership performance over nine months. The methodology of the program includes a focus on a change-driven and a change-accepting mindset, and a focus on leadership transformation for better profitability.

Conducted by Senior business leaders with decades of practical experience in leadership positions, the program is designed to address the business experience of companies on various aspects of strategic planning, action, finance, execution, and the current market. The program includes sessions on leadership, decision-making, strategy formulation, and business planning.

OBJECTIVE OF THE PROGRAM
To enable entrepreneurs / business heads with the necessary skills of leadership to manage growth and deliver tangible results through inspired action.

PROGRAM DURATION
The program will be for 8 months, through One-day contact sessions each month and personal coaching sessions during the 9 months.

TOPICS COVERED INCLUDE
- Executive Focus
- Problem Solving
- Mediating Environment
- Assertiveness
- Great Pastoral Teams
- Inspired Action
- Mulliance
- Individual Development
- Team Building
- Relational Holding
- Self Awareness
- Continuance Learning
- Business Focus
- Business Management
- Work Management
- Cost Focus
- Communicating Purpose
- Good Selling

METHODOLOGY ADOPTED
- Case - Like Projects
- Best Practice Sharing
- Skill Development
- Attitude Modeling
- Personalized Coaching

LEAD TRAINERS & FACULTY

Anand Krishna
APM Alumni, USA
Anand loves in Austin, Texas, USA and works as a management consultant and leadership coach. He currently advises and consults with small businesses, organizations, websites, strategy and Organization design and change management. Prior to his consulting career, Anand worked for nearly 20 years in global corporations like Procter & Gamble in 6 different countries and managed people and teams from more than 50 countries.

Anand brought about his extensive international experience into the ‘Complete Business Leader’ program. He would bring in several topics related to the Leadership Qualities of people in the program.

Dr. Suvankar Chakravorty, President and CEO, PTM Management Consulting (A Division of FSB)

Dr. Suvankar Chakravorty, on ITI Metals Alumini (B.Tech) and MD and PhD from USA, he has over 25 years experience in management and has worked in various capacities in the Indian Industry, Aerospace and Defense. He has been a widely acclaimed and respected in Marketing, FSD: Engineering Design and Quality. Business Development, and has several honors in the field of Business. Dr. Suvankar would be handling the Work Management Systems部分 of the program. He would keep the participants informed about the application of TQM, TPM principles in the business.

Suman has been managing his company for the past 20 years. This company has been growing steadily. In the recent years he had been spotting several opportunities in the market. He had had his share of ups and downs with his team. The company had been working at good companies and exposed to best practices. While the company was growing, the situation of motivating their good employees and systems.

Suman is not satisfied with the senior leadership abilities to handle this. He had been looking for help to improve his own and his team’s leadership skills and create a better situation for his company.

The program would be the one for Suman.

Sailab is the Vice President (HR) of a big Engineering company. He has been receiving continuous requests from the functional heads for a Leadership program for their team members. The functional heads were complaining that their team members were not able to take higher responsibilities and were not able to work well with other functional departments to deliver good results. Sailab did a study of those needs and he found there is a need for a leadership program that would be delivered for all the people but still with an individual focus. He had been searching for a program like this. He was able to see only run-of-the-mill Leadership programs which were not suitable for his needs.

WHO WILL BENEFIT FROM THIS PROGRAM? (SOME EXAMPLES)

From a second generation entrepreneur who had taken over from his father a few years back. Opportunities are present in the face of change, that has been constantly challenging at his work. He had to recruit senior management personnel from the competitors to increase the challenge of managing these personnel and the team. So he had the need to learn management skills and he also finds a need to improve personal capacity so that he can become a better business leader.